



## **AFIC - At your service**

***Jean-Yves Demeunynck  
Managing Director of AFIC***

# France: Continental Europe's leading PE Market



- AFIC
  - 100% of the French PE investors with 270 active members
  - 200 associate members (auditors, lawyers, consultants, ...)
- Each member benefits from our professional services



# AFIC: Continental Europe's leading PE Association



In order to identify and seize opportunities in a changing PE World you need to have access to

- Networks
- Lobbying
- Information Updates
- Best Practices

which must be immediately  
Useful, Usable and Used.

# AFIC Services : Networks



- 500 members
- 5000 qualified contacts
- More than 40 networking meetings organized each year throughout the ecosystem
- Thematic « clubs »
  - Sustainable Development
  - CleanTech
  - Venture



# AFIC Services : Lobbying



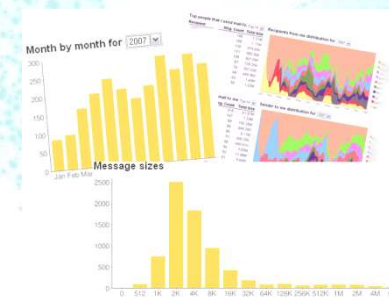
- Regular contacts at the highest State and Public Administration levels
  - Ministerial
  - Elected Representatives
  - Senators
- Club « Capital for Growth »
  - (Elected Representatives)
- Direct access to AFIC lobbyists
- Press Conferences



# AFIC Services : Information



- Permanent updates on legal & fiscal texts
- Access to detailed statistics
  - Activity
  - Performance
  - Economic weight ...
- Specific details on French market regulations
- SME market
- Institutions (OSEO, FSI...)



# AFIC Services : Best Practices



- Deontology
- Best Practices
- Investor Charter



## **AFIC membership**

adds to your local credibility and  
opens doors in today's challenging PE market

# AFIC 2009, 2010 and beyond



The new market context makes it more difficult for you to identify opportunities but thanks to our work last year, AFIC is in an even better position to help our members operationally.

- In 2009 : our members encouraged us to
  - **Strengthen and accelerate lobbying** within the government and regulators in France and representatives in Brussels in order to ensure they could continue operating under the best conditions
  - **Have all French PE players (AFIC members) provide detailed activity reports** in order to establish regular, complete and accurate activity data reporting

We are committed to building on this success and we are  
**At your service.**

# AFIC : At your service



## *Operational*

Legal & Fiscal Updates  
Lobbying

Legal & Lobbying

Activity Performance  
Economic impact

Economic research & Statistics

## *Support*

Catalog  
Thematics  
Expertise

Training

Membership  
Events  
Networking  
Sponsoring

Marketing & Development





Thank you for your  
continued support.

*Jean Yves Demeunynck*

*Managing Director*

[jyd@afic.asso.fr](mailto:jyd@afic.asso.fr)